## Concord Light YOUR local utility

# BusinessNews

SPRING 2011

A newsletter for Concord Municipal Light Plant's business customers

#### Sign up for our E-newsletter

If you would like to receive an electronic version of Concord Light's business customer newsletter, please send your e-mail address to mmullin@concordma.gov with "e-newsletter" in the subject line.

Many customers have told us they would prefer a paperless version of our newsletter for both convenience and to benefit the environment. We plan to introduce our enewsletter for business customers later this year.



#### HAVE CENTRAL AC?

## Volunteers needed for pilot program

Concord Light needs volunteers for a pilot program aimed at cutting Concord's peak demand, reducing the cost of electricity, and benefiting the environment.

Some 75 customers have already signed up for the pilot, which is scheduled to run this summer. To participate, you must have cen-

tral air conditioning and/or a swimming pool. The program is voluntary and participants can opt out at any time.

Peak demand matters because some 15% of each bill relates directly to how much electricity Concord uses for just one hour the entire year. This peak demand hour typically occurs on a weekday afternoon between 1 and 4 p.m. after

consecutive hot summer days. Last summer, one third of Concord's peak demand was due to residential and commercial air conditioning.

If we can reduce electric use during that peak demand hour,

Concord benefits with lower

power costs. Lower peak

demand also limits

the need to use our
region's least efficient generating
plants, so it bene-

fits the environment, too.

To cut peak demand, we are developing load management ideas that work with the Smart Grid infrastructure for minimal customer impact. Pilot programs such as this will help us learn which methods work best for all. For more details or to volunteer, contact Carole Hilton at chilton@concordma.gov or call 978-318-3158.

### Google Group: Another way to help

Another way to help cut Concord's summer peak demand is to join Concord Light's Concordians Addressing the Peak (CMLP-CAP) Google Group. Join the group to get an e-mail when peak electric demand is predicted so you can voluntarily reduce your electric use for a few hours.

Last summer, some 265 CAP Google Group members received e-mail notification on only four occasions requesting a voluntary cutback in electric use at the approach of a predicted peak demand hour. As a result of their action, our annual wholesale power costs will drop more than \$150,000 beginning this June.

Existing group members are still on the list and need not rejoin this year. New members can join by sending an e-mail with the subject and body blank to: Cmlp-cap+subscribe@googlegroups.com.

briefs

POWER OUT? LET US KNOW. If you experience an unexpected power

outage, call for help right away. Don't assume we already know about it. Call Concord Light during business hours at 978-318-3101, or the Concord Police after hours at 978-318-3400.



Happy Birthday, Concord Light!

On April 4, 1898, Town Meeting voters took control of Concord's electric service by deciding to establish a municipal Light Plant that was locally owned and locally controlled.

As a result,
Concord
Light is now
one of 40
municipal utilities
in Massachusetts,
each independently
owned by the communities they
serve.

Because the people of Concord—not out-of-town investors—own Concord Light, all utility benefits flow back to our customers in the form of lower rates, better service, and other community advantages. It's an idea as powerful today as it was 113 years ago.

UPDATE YOUR CONTACT INFO. Please take a minute now to send us updated contact information for your business, including phone numbers and e-mail addresses. We need it to help schedule planned outages, verify outage restorations, and send other important messages. Send your company's contact information to mmullin@concordma.gov with "contact" in the subject line.

#### Protect equipment from single phasing

Concord Light has a solid record of providing safe, reliable power for all our customers, including those who require three-phase electricity. However, no utility can guarantee that customers will always have continuous three-phase power.

Single phasing can unexpectedly occur for many reasons. Tree branches, lightning, or small animals such as squirrels, for example, can all cause a failure with one of the three

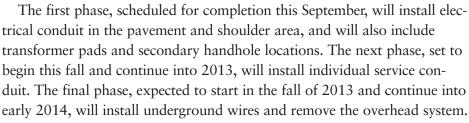
phases. That's why we encourage all commercial customers to make sure that measures are in place to protect motors and other devices from damage should single phasing occur.

If you do not already have singlephase protection in place, contact a qualified electrical contractor to discuss protection options such as circuit breakers, UPS systems, or installing a switch that will detect the loss of a phase.

### Underground conversion project update

Our 2011 work on Concord's long-term underground conversion project is underway.

Current work, to be completed in three phases over the next few years, will convert the overhead electrical system to underground and install an underground fiber system in these areas: Belknap Street from the railroad crossing to Elsinore Street, Brooks Street, Byron Street, Elsinore Street, Grant Street, Sudbury Road from the railroad crossing to Southfield Road, and Whittemore Street.



For more details and project updates, visit concordma.gov/cmlp and click the 2011 UG Conversion link, or call us at 978-318-3116.